

**Area Agency on Aging of Pasco-Pinellas, Inc.**  
**Unaudited Revenue and Expenditure Report**  
**Month Ended March 31, 2023**

	YTD Actual	YTD Budget	Prior YTD Actual	Annual Budget	% Variance YTD Actual to YTD Over/(Under) Budget
<b>Revenues:</b>					
OAA Admin	\$ 160,531	\$ 198,588	\$ 231,695	\$ 794,351	-19.16%
OAA General Revenue	6,923	6,923	6,923	27,690	0.01%
OAA LAN	40,021	43,906	44,076	175,623	-8.85%
OAA Information & Referral	88,103	113,206	98,164	452,824	-22.17%
OAA Title IIIB Intake	27,675	25,527	23,001	102,109	8.41%
OAA Title IIIB Outreach	50,643	25,000	-	100,000	102.57% <b>D</b>
OAA Title IIIB Education Group	633	3,000	-	12,000	-78.92%
OAA Title IIIB Education Individual	-	1,250	-	5,000	-100.00% <b>C</b>
OAA Mental Health	5,211	15,629	19,950	62,516	-66.66% <b>C</b>
OAA Telephone Reassurance	2,024	2,071	-	8,285	-2.30% <b>C</b>
OAA Title III D A Matter of Balance	-	8,831	-	35,325	-100.00% <b>C</b>
OAA Title III D A Savvy Caregiver	20,708	11,324	-	45,297	82.86% <b>C</b>
OAA Title III E	80,674	68,172	86,948	272,689	18.34%
OAA Title VII	5,067	5,317	5,400	21,267	-4.70%
CCE Admin	17,018	17,018	17,018	68,071	0.00%
CCE Intake	149,100	145,000	131,880	580,000	2.83%
HCE Admin	19,501	19,501	19,501	78,002	0.00%
ADI Admin	15,124	22,438	-	89,750	-32.59%
ADI Intake	46,011	65,000	28,054	260,000	-29.21%
LSP Admin	33,792	8,448	33,792	33,792	300.00% <b>D</b>
LSP Information & Referral	65,245	16,311	29,553	65,245	300.00% <b>D</b>
LSP Mental Health	28,700	7,000	7,933	28,000	310.00% <b>D</b>
EHCE Admin	60,756	81,655	-	326,622	-25.59%
SMP	22,039	17,631	8,816	70,524	25.00%
MIPPA	50,519	50,520	50,519	202,078	0.00%
SHINE	83,900	83,900	83,900	335,600	0.00%
Med Waiver Specialist	21,753	43,551	45,639	174,203	-50.05%
Medicaid Waiver ADRG	37,603	92,432	95,639	369,726	-59.32%
EHEAP Admin	21,579	10,411	11,870	41,642	107.28%
Veteran Affairs CDC	217,629	144,397	114,542	577,588	50.72%
Well Med	104,000	26,000	-	104,000	300.00% <b>D</b>
ARP Admin	91,755	46,638	10,350	186,553	96.74% <b>D</b>
ARP Information & Referral	-	18,890	-	75,559	-100.00% <b>C</b>
ARP Intake	-	7,094	-	28,376	-100.00% <b>C</b>
ARP Pet Support	100	26,059	-	104,235	-99.62% <b>C</b>
ARP Short Term Case Management	2,075	10,000	-	40,000	-79.25% <b>C</b>
ARP Technology	71,619	81,684	25,811	326,735	-12.32%
ARP Telephone Reassurance	-	-	3,681	-	0.00%
Miscellaneous Revenue	13	-	-	-	0.00%
Interest	986	1,867	1,047	7,468	-47.18% <b>C</b>
Donations	12,785	25,000	2,315	100,000	-48.86%
Annual Luncheon	34,970	-	400	-	0.00% <b>E</b>
In-Kind	344,360	100,598	324,600	402,390	242.31% <b>D</b>
Prior Year Programs	-	-	161,213	-	-
<b>Total AAAPP Revenues</b>	<b>\$ 2,041,142</b>	<b>\$ 1,697,784</b>	<b>\$ 1,724,228</b>	<b>\$ 6,791,134</b>	<b>20.22%</b>
<b>Provider and Vendor Pass Thru</b>	<b>\$ 7,559,530</b>		<b>\$ 5,411,635</b>		
<b>Total Revenues</b>	<b>\$ 9,600,672</b>		<b>\$ 7,135,863</b>		
<b>Expenses:</b>					
Salaries	\$ 766,153	\$ 1,000,272	\$ 657,632	\$ 4,001,089	<b>F</b> -23.41%
Fringe Benefits	246,923	328,358	205,693	1,313,433	<b>F</b> -24.80%
Rent	88,574	83,021	74,367	332,085	6.69%
Utilities	14,400	17,316	16,569	69,265	-16.84%
Insurance	9,227	9,760	8,015	39,040	-5.46%
Travel Expense	6,486	7,451	3,521	29,804	-12.95%
Training/Prof Development	6,028	8,123	10,366	32,493	-25.79%
Supplies/Equipment	55,166	80,437	51,320	321,748	-31.42%
Other Operating Expenses	117,847 <b>B</b>	57,204	197,609	228,817 <b>B</b>	501.98%
In-Kind	344,360	105,840	324,600	423,360	11.34%
<b>Total AAAPP Expenses</b>	<b>\$ 1,655,165</b>	<b>\$ 1,697,784</b>	<b>\$ 1,549,693</b>	<b>\$ 6,791,134</b>	<b>-2.51%</b>
<b>Provider and Vendor Pass</b>	<b>\$ 7,559,530</b>		<b>\$ 5,411,635</b>		
<b>Total Expenses</b>	<b>\$ 9,214,694</b>		<b>\$ 6,961,328</b>		
<b>Surplus/(Deficit)</b>	<b>\$ 385,978</b>	<b>\$ (0)</b>	<b>\$ 174,535</b>	<b>\$ (0)</b>	<b>22.73%</b>

Report includes Agency Administration and Program Services provided by the Agency.

**A**-New Program

**B**-Other Operating Expenses combine expenses scheduled on the Statement of Activities.

**C**-A variance of -100% reflects no revenue earned due to program startup or cyclical spending.

**D**-A variance of 100% or more reflects revenue earned higher than the monthly budgeted spend.

**E**-Donations received are not budgeted.

**F**-Current Year Budget adjusted to reflect restored funds. Total change \$64,235.