

Area Agency on Aging Pasco-Pinellas, Inc.
Unaudited Statements of Activities and Changes in Net Assets
Year to Date September 30, 2023

| | September 2023 Actual | September 2022 Actual | Variance |
|-------------------------------------|-----------------------------|-----------------------------|-----------|
| Support and Revenues: | | | |
| Public Support | | | |
| Federal Grants | 13,538,349 | 12,676,412 | 861,937 |
| State Grants | 12,893,517 | 11,190,538 | 1,702,979 |
| Local Grants | 104,000 | 75,000 | 29,000 |
| Other Revenues | | | |
| Donations | 95,727 | 177,631 | (81,904) |
| In-Kind Donations | 370,613 | 351,628 | 18,985 |
| Other | 30,062 | 5,371 | 24,691 |
| Total Support and Revenue | 27,032,268 | 24,476,580 | 2,555,687 |
| Expenses: | | | |
| Salaries | 2,441,347 | 2,199,800 | 241,547 |
| Payroll Taxes | 182,239 | 163,196 | 19,043 |
| Employee Benefits | 607,857 | 531,455 | 76,402 |
| Consultants & Temporary Staffing | 132,249 | 77,971 | 54,278 |
| Rent | 292,992 | 224,270 | 68,722 |
| Telephone | 38,241 | 48,704 | (10,462) |
| Utilities | 741 | 181 | 560 |
| Insurance | 24,795 | 28,279 | (3,485) |
| Travel | 23,779 | 22,516 | 1,263 |
| Training & Professional Development | 17,797 | 25,094 | (7,297) |
| Office Supplies | 24,940 | 17,306 | 7,633 |
| Technology | 119,720 | 164,153 | (44,433) |
| Equipment | 83,495 | 103,727 | (20,232) |
| Dues & Subscriptions | 16,531 | 34,027 | (17,495) |
| Postage | 16,920 | 17,346 | (426) |
| Printing & Copy | 13,768 | 16,894 | (3,126) |
| Professional Fees | 40,373 | 43,503 | (3,131) |
| Processing Fees | 7,517 | 2,232 | 5,285 |
| Repairs & Maintenance | 8,017 | 33,849 | (25,832) |
| Storage Fees | 6,243 | 3,568 | 2,675 |
| Advertising & Recruitment | 41,444 | 19,581 | 21,863 |
| Client & Volunteers | 76,075 | 100,093 | (24,018) |
| Providers & Vendors | 19,085,267 | 17,493,738 | 1,591,528 |
| Veteran Affairs | 2,750,609 | 2,092,139 | 658,470 |
| Miscellaneous | 38,030 | 11,707 | 26,322 |
| In-Kind | 370,613 | 351,628 | 18,985 |
| Total Expenses | 26,461,598 | 23,826,959 | 2,634,639 |
| Change in Net Assets | 570,670 | 649,621 | (78,951) |