

**AGENDA ITEM #8D**  
**11/20/2023**

**Area Agency on Aging of Pasco-Pinellas, Inc.**  
**Unaudited Revenue and Expenditure Report**  
**Month Ended September 30, 2023**

	YTD Actual	YTD Budget	Prior YTD Actual	Annual Budget	% Variance YTD Actual to YTD Over/(Under) Budget
<b>Revenues:</b>					
OAA Admin	549,915	595,763	722,811	794,351	-7.70%
OAA General Revenue	20,768	20,768	20,768	27,690	0.00% <b>C</b>
OAA LAN	130,883	131,717	161,889	175,623	-0.63%
OAA Information & Referral	437,367	339,618	377,635	452,824	28.78%
OAA Title IIIB Intake	70,048	76,582	92,267	102,109	-8.53%
OAA Title IIIB Outreach	50,642	75,000	47,554	100,000	-32.48% <b>D</b>
OAA Title IIIB Education Group	759	9,000	0	12,000	-91.57%
OAA Title IIIB Education Individual	0	3,750	0	5,000	-100.00% <b>C</b>
OAA Mental Health	65,657	46,887	48,925	62,516	40.03% <b>C</b>
OAA Telephone Reassurance	7,583	6,214	0	8,285	22.03% <b>C</b>
OAA Title III D A Matter of Balance	97,145	15,782	2,665 <b>A</b>	21,043	515.53% <b>C</b>
OAA Title III D A Savvy Caregiver	46,593	33,973	6,000 <b>A</b>	45,297	37.15% <b>C</b>
OAA Title IID Chronic Pain Self-Mgt	4,451	10,712	0 <b>A</b>	14,282	-58.45% <b>C</b>
OAA Title III E	219,335	204,517	192,378	272,689	7.25%
OAA Title VII	11,134	15,950	16,201	21,267	-30.20%
CCE Admin	51,053	51,053	51,053	68,071	0.00%
CCE Intake	443,069	435,000	416,494	580,000	1.86%
HCE Admin	58,502	58,502	58,501	78,002	0.00%
ADI Admin	85,318	67,313	2,477	89,750	26.75%
ADI Intake	127,229	195,000	102,698	260,000	-34.75%
LSP Admin	33,792	25,344	33,792	33,792	33.33% <b>D</b>
LSP Information & Referral	65,245	48,934	0	65,245	33.33% <b>D</b>
LSP Mental Health	28,700	21,000	0	28,000	36.67% <b>D</b>
EHCE Admin	221,677	244,966	0 <b>A</b>	326,622	-9.51%
SMP	60,239	52,893	26,447	70,524	13.89%
MIPPA	150,119	151,559	150,716	202,078	-0.95%
SHINE	255,700	251,700	251,700	335,600	1.59%
Med Waiver Specialist	108,610	130,652	130,593	174,203	-16.87%
Medicaid Waiver ADRC	283,896	277,295	258,116	369,726	2.38%
EHEAP Admin	48,531	31,232	22,814	41,642	55.39%
Veteran Affairs CDC	525,698	433,191	477,643	577,588	21.35%
Well Med	104,000	78,000	0	104,000	33.33% <b>D</b>
ARP Admin	268,578	139,915	29,801	186,553	91.96% <b>D</b>
ARP Information & Referral	0	56,669	0	75,559	-100.00% <b>C</b>
ARP Intake	0	21,282	0	28,376	-100.00% <b>C</b>
ARP Mental Health	0	0	0	0	0.00% <b>C</b>
ARP Pet Support	100	78,176	0 <b>A</b>	104,235 <b>F</b>	-99.87% <b>C</b>
ARP Short Term Case Management	18,925	30,000	0 <b>A</b>	40,000	-36.92% <b>C</b>
ARP Technology	48,728	245,051	45,740	326,735	-80.12%
ARP Telephone Reassurance	0	0	1,135	0	0.00%
USA Aging ADVC	0	0	0	0	0.00%
Miscellaneous Revenue	300	0	284	0	0.00%
Interest	29,761	5,601	5,087	7,468	431.36% <b>C</b>
Donations	47,752	75,000	177,231	100,000	-36.33%
Annual Luncheon	47,975	0	400	0	0.00% <b>E</b>
In-Kind	370,613	301,793	351,628	402,390	22.80% <b>D</b>
Prior Year Programs	0	0	607,260	0	0.00%
<b>Total AAAPP Revenues</b>	<b>5,196,392</b>	<b>5,093,351</b>	<b>4,890,703</b>	<b>6,791,134</b>	<b>2.02%</b>
<b>Provider and Vendor Pass Thru</b>	<b>21,835,876</b>		<b>19,585,877</b>		
<b>Total Revenues</b>	<b>27,032,268</b>		<b>24,476,580</b>		
<b>Expenses:</b>					
Salaries	2,441,347	3,000,817	2,199,800	4,001,089 <b>F</b>	-18.64%
Fringe Benefits	790,096	985,075	694,651	1,313,433 <b>F</b>	-19.79%
Rent	292,992	249,064	224,270	332,085	17.64%
Utilities	38,982	51,949	48,884	69,265	-24.96%
Insurance	24,795	29,280	28,279	39,040	-15.32%
Travel Expense	23,779	22,353	22,516	29,804	6.38%
Training/Prof Development	17,797	24,370	25,094	32,493	-26.97%
Supplies/Equipment	108,435	241,311	121,034	321,748	-55.06%
Other Operating Expenses	516,887 <b>B</b>	171,613	524,925	228,817 <b>B</b>	201.19%
In-Kind	370,613	317,520	351,628	423,360	16.72%
<b>Total AAAPP Expenses</b>	<b>4,625,722</b>	<b>5,093,351</b>	<b>4,241,082</b>	<b>6,791,134</b>	<b>-9.18%</b>
<b>Provider and Vendor Pass</b>	<b>21,835,876</b>		<b>19,585,877</b>		
<b>Total Expenses</b>	<b>26,461,598</b>		<b>23,826,959</b>		
<b>Surplus/(Deficit)</b>	<b>570,670</b>	<b>(0)</b>	<b>649,621</b>	<b>(0)</b>	<b>11.20%</b>

Report includes Agency Administration and Program Services provided by the Agency.

**A**-New Program

**B**-Other Operating Expenses combine expenses scheduled on the Statement of Activities.

**C**-A variance of -100% reflects no revenue earned due to program startup or cyclical spending.

**D**-A variance of 100% or more reflects revenue earned higher than the monthly budgeted spend.

**E**-Donations received are not budgeted.

**F**-Current Year Budget adjusted to reflect restored funds. Total change \$64,235.