

Area Agency on Aging of Pasco-Pinellas, Inc.
Unaudited Revenue and Expenditure Report
January 1, 2021 to October 31, 2021

| | YTD Actual | YTD Budget | Prior YTD Actual | Annual Budget | % Variance YTD Actual compared to YTD Budget |
|---|---------------------|---------------------|---------------------|---------------------|---|
| Revenues: | | | | | <i>Over/(Under) Budget</i> |
| OAA Admin | \$ 915,286 | \$ 563,399 | \$ 801,598 | \$ 751,198 | 62.46% |
| OAA General Revenue | \$ 18,460 | \$ 20,768 | \$ 11,538 | \$ 27,690 | -11.11% |
| OAA I&R | \$ 395,928 | \$ 291,012 | \$ 301,623 | \$ 388,016 | 36.05% |
| Outreach Title IIIB | \$ 52,274 | \$ 48,995 | \$ 34,425 | \$ 65,327 | 6.69% |
| Title IIIB Intake | \$ 100,012 | \$ 97,438 | \$ 54,195 | \$ 129,917 | 2.64% |
| LAN | \$ 132,630 | \$ 131,717 | \$ 114,072 | \$ 175,623 | 0.69% |
| CCE Admin | \$ 56,726 | \$ 51,053 | \$ 56,726 | \$ 68,071 | 11.11% |
| CCE Intake | \$ 302,229 | \$ 247,500 | \$ 293,354 | \$ 330,000 | 22.11% |
| HCE Admin | \$ 65,002 | \$ 58,502 | \$ 71,502 | \$ 78,002 | 11.11% |
| OAA Title III E | \$ 277,517 | \$ 239,672 | \$ 157,301 | \$ 319,562 | 15.79% |
| OAA Title VII | \$ 17,890 | \$ 16,220 | \$ 16,297 | \$ 21,627 | 10.29% |
| ADI Intake | \$ 74,838 | \$ 63,750 | \$ 61,201 | \$ 85,000 | 17.39% |
| LSP-Social Partnerships Project | \$ - | \$ - | \$ 62,881 | \$ - | 0.00% |
| SMP (DOEA) | \$ 39,885 | \$ 30,854 | \$ 32,324 | \$ 41,139 | 29.27% |
| Med Waiver Specialist | \$ 152,236 | \$ 129,063 | \$ 126,573 | \$ 172,084 | 17.96% |
| MIPPA | \$ 153,028 | \$ 117,917 | \$ 139,557 | \$ 157,222 | 29.78% |
| EHEAP | \$ 21,415 | \$ 31,232 | \$ 21,490 | \$ 41,642 | -31.43% |
| EHEAP CARES | \$ 24,044 | \$ 18,033 | \$ - | \$ 24,044 | 33.33% |
| SHINE | \$ 310,592 | \$ 251,700 | \$ 262,750 | \$ 335,600 | 23.40% |
| LSP | \$ 99,037 | \$ 74,278 | \$ 99,037 | \$ 99,037 | 33.33% |
| ADRC No Wrong Door | \$ 121,571 | \$ 91,179 | \$ - | \$ 121,572 | 33.33% |
| Medicaid Waiver ADRC | \$ 322,397 | \$ 273,916 | \$ 289,824 | \$ 365,221 | 17.70% |
| VOCA | \$ 183,415 | \$ 169,911 | \$ 141,381 | \$ 226,548 | 7.95% |
| American House Foundation | \$ - | \$ - | \$ - | \$ - | 0.00% |
| Veteran Affairs CDC | \$ 399,334 | \$ 244,208 | \$ 369,647 | \$ 325,611 | 63.52% |
| Well Med | \$ - | \$ 34,325 | \$ - | \$ 45,767 | -100.00% |
| Florida Blue Foundation | \$ 225,000 | \$ - | \$ 65,000 | \$ - | 0.00% |
| Pinellas County Meal Program | \$ 104,665 | \$ 112,500 | \$ 120,052 | \$ 150,000 | -6.96% |
| Coronavirus Consolidated Appropriations Act | \$ 71,249 | \$ - | \$ - | \$ - | 0.00% |
| Miscellaneous | \$ 6,988 | \$ - | \$ 358 | \$ - | 0.00% |
| Interest | \$ 8,192 | \$ - | \$ 14,406 | \$ - | 0.00% |
| Donations | \$ 128,637 | \$ - | \$ 52,773 | \$ - | 0.00% |
| Annual Event | \$ 25,755 | \$ - | \$ 27,520 | \$ - | 0.00% |
| In-Kind | \$ 417,599 | \$ 353,399 | \$ 113,895 | \$ 471,198 | 18.17% |
| Total Revenues | \$ 5,223,830 | \$ 3,762,539 | \$ 3,913,299 | \$ 5,016,718 | 38.84% |
| Expenses: | | | | | |
| Salaries | \$ 2,012,842 | \$ 1,846,142 | \$ 1,827,759 | \$ 2,461,523 | 9.03% |
| Fringe Benefits | \$ 608,313 | \$ 702,065 | \$ 564,703 | \$ 936,087 | -13.35% |
| Rent | \$ 243,620 | \$ 215,100 | \$ 228,086 | \$ 286,800 | 13.26% |
| Utilities | \$ 42,542 | \$ 34,821 | \$ 40,225 | \$ 46,428 | 22.17% |
| Insurance | \$ 22,956 | \$ 27,408 | \$ 18,994 | \$ 36,544 | -16.24% |
| Travel Expense | \$ 1,851 | \$ 42,002 | \$ 9,023 | \$ 56,003 | -95.59% |
| Training/Prof Development | \$ 19,053 | \$ 24,098 | \$ 8,629 | \$ 32,131 | -20.94% |
| Supplies/Equipment | \$ 185,399 | \$ 104,136 | \$ 174,198 | \$ 138,848 | 78.04% |
| Miscellaneous Expenses | \$ 708,797 | \$ 413,367 | \$ 624,001 | \$ 551,156 | 1.02% |
| In-Kind | \$ 417,599 | \$ 353,399 | \$ 113,895 | \$ 471,198 | 100.57% |
| Total Expenses | \$ 4,262,972 | \$ 3,762,539 | \$ 3,609,511 | \$ 5,016,718 | 13.30% |
| Surplus/(Deficit) | \$ 960,858 | \$ - | \$ 303,788 | \$ - | 25.54% |